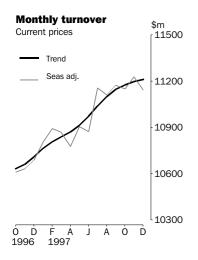
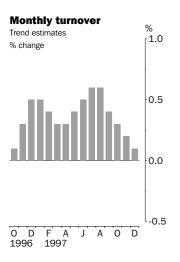
# RETAIL TRADE

AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) WED 4 FEB 1998





# ■ For further information about these and related statistics, contact Bill Powell on 02 6252 6132. For information about constant price estimates contact Leon Ting on 02 6252 6807.

# DECEMBER KEY FIGURES

### TREND ESTIMATES

Turnover at current prices	Nov 97	Dec 97	% change
(\$ millions)	11 196.1	11 211.0	0.1
	Dec 96	Dec 97	% change
	10 710.5	11 211.0	4.7

# SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices	Nov 97	Dec 97	% change
(\$ millions)	11 228.1	11 143.7	-0.8
	Dec 96	Dec 97	% change
	10 689.9	11 143.7	4.2
Turnover at constant prices	Sep 97 qtr	Dec 97 qtr	% change
(average 1989–90 prices in \$ millions)	27 930.5	27 863.9	-0.2

# DECEMBER KEY POINTS

# TREND ESTIMATES

- Growth in the trend estimate of turnover for the Australian Retail and Hospitality/Services series has slowed over the last four months. The trend increased by a weak 0.1% in December 1997.
- This slowdown in the growth rate results from a fall of 0.8% in the December 1997 seasonally adjusted estimate coupled with generally small movements for the previous four months.
- TAKE CARE!
  Trend estimates are revised as new monthly data become available.
- Between September and December 1997, trend estimate growth
  eased for most industry groups with Department stores and the Food retailing and
  Household good industry groups contributing most to the slowdown in growth
  rates.
- All States/Territories showed the same slowdown in growth rate with Victoria contributing most. New South Wales and Queensland were also significant contributors.

### ORIGINAL ESTIMATES

- In original terms Australian turnover topped \$14.5 billion in December 1997, an increase of 5.9% over December 1996.
- Chains and other large retailers increased turnover by 6.2% during this period while the increase for small retailers was 5.7%.

### CONSTANT PRICE ESTIMATES

• In seasonally adjusted, constant price terms, the estimate of turnover for the December quarter 1997 fell by 0.2% over the September quarter 1997.

### NOTES

### FORTHCOMING ISSUES

 ISSUE
 RELEASE DATE

 January 1998
 3 March 1998

 February 1998
 3 April 1998

 March 1998
 1 May 1998

### CHANGES IN THIS ISSUE

Food retailing, New South Wales for November 1997 has been revised.

Quarterly constant price data are shown in Tables 14 and 15 of this issue. There have been minor revisions to some of the series.

### SAMPLING ERRORS

Standard errors for the Australian estimates (original data) for December 1997 contained in this publication are:

DATA SERIES	ESTIMATE	STANDARD ERROR
Level of retail turnover (\$m)	14 591.4	140.8
Change from November to December (\$m)	3 099.5	63.3
% change from November to December	27.0	0.6

For more information see the Explanatory notes, paragraphs 12–15, or contact Bill Powell on 02 6252 6132.

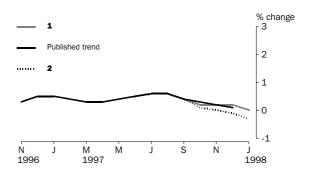
•••••••

# WHAT IF?

The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the effect of two possible scenarios on the previous trend estimates of the percentage change in retail turnover are presented below.

- **1** The January seasonally adjusted estimate of retail turnover is 1.0% higher than the December estimate.
- **2** The January seasonally adjusted estimate of retail turnover is 1.0% lower than the December estimate.

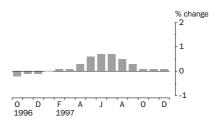




W. McLennan Australian Statistician

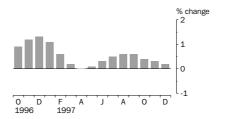
# MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

**NEW SOUTH WALES** 



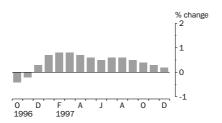
A declining Household good group contributed significantly to recent weak growth in New South Wales.

VICTORIA



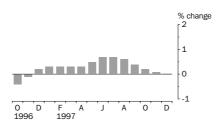
Most industry groups have contributed to the slowdown observed in the Victorian trend growth rate. The Other retailing industry group had the greatest impact on this result.

QUEENSLAND



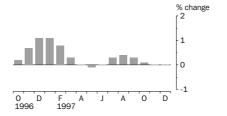
Recent decline in the Recreational good group has influenced the easing Queensland growth pattern.

SOUTH AUSTRALIA



The Food and Household good groups influenced the recent slowdown in the South Australian series.

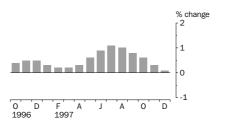
WESTERN AUSTRALIA



The trend estimate growth rate has eased over the last three months.

Department stores and the Food and Household good retailing groups were the only industries to show growth.

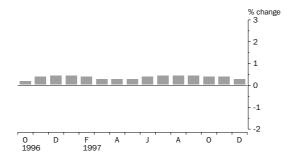
TASMANIA



The growth rate has fallen sharply over the last five months. Food retailing recorded zero growth in December while the Hospitality/services group has been in decline for the last six months.

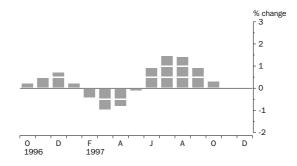
# MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

FOOD RETAILING



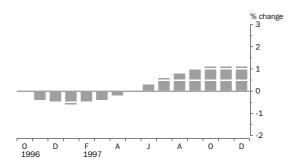
The growth rate has eased slightly over the last three months. This easing was spread fairly evenly over all States. Queensland, Western Australia and the Australian Capital Territory recorded the strongest growth. South Australia and the Northern Territory were in decline.

**DEPARTMENT STORES** 



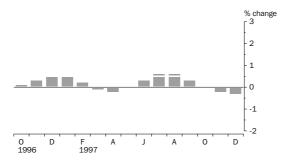
The Department store growth rate has fallen sharply since August 1997, when the growth rate was 1.4%. For both November and December zero growth was recorded. New South Wales, South Australia and the Australian Capital Territory were in decline.

CLOTHING AND SOFT GOOD RETAILING



Clothing and soft good retailing was the only group to record strong growth in recent months with growth of 1.0% or more in each of the last four months. Victoria, Queensland, Western Australia, Tasmania and the Northern Territory all recorded strong growth.

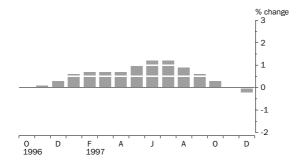
HOUSEHOLD GOOD RETAILING



The recent fall in the trend estimate was the result of the decline observed in the New South Wales series where decreases of between 2.1% and 3.1% have been recorded in each of the last four months. Most other States have shown strong growth.

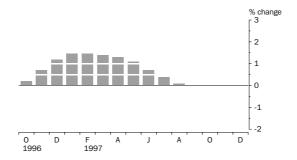
# MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

RECREATIONAL GOOD RETAILING



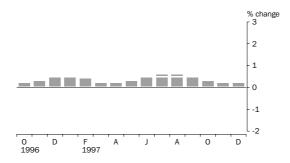
Growth in the trend estimate has fallen from 1.2% recorded for both June and July 1997 to be in decline in December. While New South Wales, Victoria, Tasmania and the Northern Territory recorded strong growth the remaining States have been in decline in recent months.

OTHER RETAILING



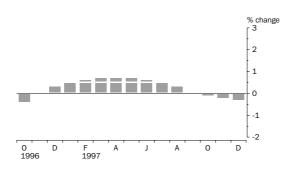
There has been no movement in this series over the last five months. New South Wales, South Australia and the Australian Capital Territory have each recorded strong growth. Victoria, Queensland and Western Australia were in decline.

TOTAL RETAIL (excluding Hospitality and Services)



In recent months, movement in the trend estimate for Total retail (excluding the Hospitality and services group) has been slightly stronger than that observed for Total industries (including the Hospitality and services group).

HOSPITALITY AND SERVICES



The trend estimate for Hospitality and services has been in decline for the last three months. Five State/Territories were in decline.



# RETAIL TURNOVER, By Industry Group(a): All series

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	ORIO	GINAL (\$ million	)		• • • • • • • • • •	• • • • • • • • • • •
1996					,			
October	4 388.2	933.9	729.5	1 300.5	583.4	1 064.9	1 811.7	10 812.0
November	4 373.7	1 081.8	719.2	1 341.2	623.6	1 102.3	1 822.8	11 064.6
December	4 816.6	1 838.0	1 007.6	1 680.0	882.2	1 477.8	2 070.9	13 773.1
1997								
January	4 457.0	841.1	700.5	1 252.1	580.3	991.9	1 844.4	10 667.2
February	4 043.4	727.6	547.1	1 188.1	539.5	949.6	1 646.4	9 641.7
March	4 414.3	858.0	615.4	1 196.6	574.3	988.6	1 801.1	10 448.2
April	4 218.0	849.1	696.9	1 191.7	577.2	1 029.6	1 773.2	10 335.7
May	4 437.3	995.0	758.2	1 274.9	583.6	1 081.4	1 805.4	10 935.7
June	4 140.5	830.4	667.0	1 249.1	570.8	1 009.4	1 752.9	10 220.2
July	4 406.7	971.3	707.6	1 296.7	600.7	1 095.6	1 813.7	10 892.3
August	4 408.9	836.2	646.9	1 271.9	602.8	1 105.3	1 851.0	10 723.1
September	4 323.0	939.3	679.3	1 267.6	626.7	1 115.9	1 803.7	10 755.5
October	4 643.9	977.1	735.7	1 353.3	640.2	1 175.3	1 907.7	11 433.2
November December	r4 537.9	1 111.5	744.5	1 341.2	662.6	1 191.2	1 903.0	r11 491.9
December	5 161.1	1 879.4	1 041.2	1 742.0	941.6	1 656.1	2 170.0	14 591.4
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	SEASONALI	Y ADJUSTED (\$	million)	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •
1996			SLASONALI	LI ADJUSTED (\$	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
October	4 283.9	931.2	714.8	1 277.4	594.1	1 031.4	1 776.9	10 609.6
November	4 297.1	984.6	705.8	1 265.3	589.2	1 029.5	1 759.1	10 630.6
December	4 269.1	995.9	722.3	1 289.8	602.1	1 039.7	1 771.0	10 689.9
1997								
January	4 380.0	979.8	708.2	1 279.2	598.5	1 057.5	1 800.6	10 803.9
February	4 353.3	992.2	692.5	1 340.6	599.5	1 090.6	1 822.8	10 891.5
March	4 422.1	987.0	688.4	1 288.5	598.4	1 082.0	1 802.8	10 869.1
April	4 334.0	920.9	696.3	1 273.3	629.3	1 105.9	1 817.7	10 777.4
May	4 388.6	966.4	721.4	1 278.1	613.4	1 113.6	1 823.6	10 905.3
June	4 410.8	900.5	682.0	1 284.9	621.1	1 113.1	1 860.4	10 872.8
July	4 441.3	1 059.1	702.5	1 319.3	620.5	1 154.7	1 857.6	11 155.1
August	4 458.9	959.5	709.8	1 317.6	638.3	1 136.1	1 889.8	11 110.0
September	4 474.0	1 048.8	712.3	1 319.4	662.1	1 107.4	1 849.2	11 173.2
October	4 495.7	980.5	722.4	1 311.2	653.3	1 128.1	1 858.0	11 149.4
November	4 531.3	1 021.4	747.4	1 308.9	625.8	1 132.8	1 860.5	11 228.1
December	4 515.6	984.5	736.8	1 295.6	634.2	1 132.7	1 844.2	11 143.7
• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	TDEND	· · · · · · · · · · · · · · · · · · ·	,	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •
1996			IKEND E	STIMATES (\$ m	iiii(Off)			
October	4 281.6	967.5	715.4	1 275.9	592.8	1 024.1	1 775.5	10 633.0
November	4 297.2	972.6	712.5	1 279.7	593.7	1 031.3	1 774.8	10 661.8
December	4 317.3	979.0	708.6	1 286.0	595.6	1 043.9	1 780.1	10 710.5
1997	4 511.5	313.0	100.0	1 200.0	333.0	1 040.0	1 100.1	10 / 10.5
January	4 338.2	980.7	704.7	1 292.0	598.9	1 059.3	1 789.8	10 763.6
February	4 356.7	976.6	701.1	1 294.4	603.0	1 075.2	1 800.7	10 807.6
March	4 371.5	966.7	698.3	1 292.9	607.2	1 090.4	1 812.7	10 839.7
April	4 383.8	958.5	696.9	1 290.7	611.5	1 104.4	1 825.1	10 870.9
May	4 396.0	957.8	697.0	1 291.2	617.4	1 116.1	1 837.5	10 913.2
June	4 411.5	966.7	699.1	1 295.6	624.9	1 124.1	1 849.2	10 970.9
July	4 431.9	980.9	703.4	1 303.0	632.3	1 128.2	1 858.4	11 038.0
August	4 455.7	995.1	709.3	1 310.2	638.0	1 129.6	1 863.4	11 101.1
September	4 478.2	1 004.5	716.6	1 313.6	641.6	1 129.3	1 863.4	11 147.0
October	4 497.4	1 008.0	724.9	1 313.0	643.3	1 129.0	1 860.8	11 176.3
November	4 514.2	1 007.6	732.5	1 310.6	643.4	1 129.2	1 857.4	11 196.1
December	4 529.3	1 007.3	740.8	1 306.8	641.8	1 129.2	1 851.5	11 211.0

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes



# RETAIL TURNOVER PERCENTAGE CHANGE, By Industry Group(a): All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	ORIGINAL (%	change from i	preceding mont	h)	• • • • • • • • • • •	• • • • • • • • • • • • • •
1996			3.1.3.1.7.12 (78		p. 5554	,		
October	7.4	12.0	10.0	9.7	4.9	7.8	5.1	7.7
November	-0.3	15.8	-1.4	3.1	6.9	3.5	0.6	2.3
December	10.1	69.9	40.1	25.3	41.5	34.1	13.6	24.5
1997								
January	-7.5	-54.2	-30.5	-25.5	-34.2	-32.9	-10.9	-22.6
February	-9.3	-13.5	-21.9	-5.1	-7.0	-4.3	-10.7	-9.6
March	9.2	17.9	12.5	0.7	6.4	4.1	9.4	8.4
April	-4.4	-1.0	13.2	-0.4	0.5	4.1	-1.6	-1.1
May	5.2	17.2	8.8	7.0	1.1	5.0	1.8	5.8
June	-6.7	-16.5	-12.0	-2.0	-2.2	-6.7	-2.9	-6.5
July	6.4	17.0	6.1	3.8	5.2	8.5	3.5	6.6
August	0.1	-13.9	-8.6	-1.9	0.3	0.9	2.1	-1.6
September	-1.9	12.3	5.0	-0.3	4.0	1.0	-2.6	0.3
October	7.4	4.0	8.3	6.8	2.2	5.3	5.8	6.3
November	-2.3	13.8	1.2	-0.9	3.5	1.4	-0.2	0.5
December	13.7	69.1	39.9	29.9	42.1	39.0	14.0	27.0
• • • • • • • • • •	• • • • • • • • •	SEAS	ONALLY ADJUS	TED (% change	e from precedir	ng month)	• • • • • • • • • •	• • • • • • • • • • • • •
1996		02,10	01111221112200	(,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	p	.6		
October	0.5	-1.4	0.2	1.7	1.0	4.0	0.1	0.8
November	0.3	5.7	-1.3	-0.9	-0.8	-0.2	-1.0	0.2
December	-0.6	1.1	2.3	1.9	2.2	1.0	0.7	0.6
1997								
January	2.6	-1.6	-2.0	-0.8	-0.6	1.7	1.7	1.1
February	-0.6	1.3	-2.2	4.8	0.2	3.1	1.2	0.8
March	1.6	-0.5	-0.6	-3.9	-0.2	-0.8	-1.1	-0.2
April	-2.0	-6.7	1.1	-1.2	5.2	2.2	0.8	-0.8
May	1.3	4.9	3.6	0.4	-2.5	0.7	0.3	1.2
June	0.5	-6.8	-5.5	0.5	1.3	0.0	2.0	-0.3
July	0.7	17.6	3.0	2.7	-0.1	3.7	-0.1	2.6
August	0.4	-9.4	1.0	-0.1	2.9	-1.6	1.7	-0.4
September	0.3	9.3	0.4	0.1	3.7	-2.5	-2.2	0.6
October	0.5	-6.5	1.4	-0.6	-1.3	1.9	0.5	-0.2
November	0.8	4.2	3.5	-0.2	-4.2	0.4	0.1	0.7
December	-0.3	-3.6	-1.4	-1.0	1.3	0.0	-0.9	-0.8
• • • • • • • • • • • • •	• • • • • • • • •			2 (0) - 1			• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996		IR	END ESTIMATES	5 (% change ii	rom preceding i	montn)		
October	0.2	0.2	0.0	0.1	0.0	0.2	-0.4	0.1
November	0.4	0.5	-0.4	0.3	0.1	0.7	0.0	0.3
December 1997	0.5	0.7	-0.5	0.5	0.3	1.2	0.3	0.5
January	0.5	0.2	-0.6	0.5	0.6	1.5	0.5	0.5
•	0.4	-0.4	-0.6 -0.5	0.5	0.6	1.5	0.6	
February March					0.7	1.4	0.7	0.4
March April	0.3 0.3	−1.0 −0.8	-0.4 -0.2	-0.1 -0.2	0.7	1.4	0.7	0.3 0.3
May	0.3	-0.8 -0.1	0.0	-0.2 0.0	1.0	1.3	0.7	0.3
June	0.4	0.9	0.3	0.3	1.2	0.7	0.6	0.5
July	0.5	1.5	0.6	0.3	1.2	0.7	0.5	0.6
August	0.5	1.5 1.4	0.8	0.6	0.9	0.4	0.3	0.6
September	0.5	0.9	1.0	0.8	0.6	0.0	0.0	0.4
October	0.5	0.9	1.0	0.3	0.6	0.0	-0.1	0.4
November	0.4	0.3	1.1	-0.2	0.3	0.0	-0.1 -0.2	0.3
December	0.4	0.0	1.1	-0.2 -0.3	-0.2	0.0	-0.2 -0.3	
December	0.3	0.0	1.1	-0.3	-0.2	0.0	-0.3	0.1

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes



CLOTHING AND

						SOFT G	NG AND					
	FOOD F	RETAILING	à				NG		HOUSE	HOLD GO	OD RETA	ILING
	. 555 1					/ () _ [				40	/	
	Cunar									Domostis		
	Super– markets						Other		Euroituro	Domestic hardware		
	and	Takeaway	Othor		Total		clothing			& house-	Domostio	
		-	food		Department	Clothing	related				appliance	
Month	grocery	food		Total	·	U		Total	covering	ware		Total
Month	stores	retailing	retaiirig	Total	stores	retailing	retailing	Total	retailing	retailing	retailing	TOLAI
• • • • • • • • • • • •	• • • • • • •	• • • • •	• • • • • •	• • • • • •	• • • • • • • • • • • • •	• • • • • • •	• • • • •	• • • • • • •	• • • • • • • • •	• • • • •	• • • • • •	• • • • • •
					\$ MILL	ION						
1996												
October	3 046.9	626.1	715.2	4 388.2	933.9	505.4	224.1	729.5	309.1	331.5	659.9	1 300.5
November	3 034.5	613.2	726.1	4 373.7	1 081.8	499.1	220.1	719.2	302.3	349.9	689.0	1 341.2
December	3 269.6	655.4	891.6	4 816.6	1 838.0	712.0	295.7	1 007.6	296.9	439.6	943.4	1 680.0
1997												
January	3 103.9	659.6	693.4	4 457.0	841.1	469.4	231.1	700.5	275.8	313.8	662.4	1 252.1
February	2 820.7	580.7		4 043.4	727.6	376.2	171.0	547.1	265.5	287.8	634.8	1 188.1
March	3 088.1	631.0		4 414.3	858.0	419.7	195.7	615.4	260.1	314.5	622.0	1 196.6
April	2 894.2	622.5		4 218.0	849.1	486.1	210.8	696.9	264.7	297.4	629.6	1 191.7
May	3 079.5	640.8		4 437.3	995.0	538.4	219.8	758.2	281.5	300.8	692.5	1 274.9
June	2 841.7	615.1		4 140.5	830.4	467.6	199.4	667.0	286.7	278.2	684.3	1 249.1
July	3 011.6	630.5		4 406.7	971.3	490.2	217.4	707.6	311.5	277.9	707.3	1 296.7
August	3 025.1	620.9		4 408.9	836.2	450.2	196.7	646.9	298.7	283.2	690.0	1 271.9
September	2 953.0	623.1		4 323.0	939.3	477.4	201.9	679.3	292.6	320.0	655.1	1 267.6
October	3 199.1	644.4		4 643.9	939.3 977.1	508.9	201.9	735.7	327.9	320.0	698.1	1 353.3
November	3 107.7	r626.7		4 537.9	1 111.5	527.3	217.2	744.5	318.8	343.5	678.8	1 341.2 1 742.0
December	3 449.1	683.2	1 028.7	5 101.1	1 879.4	750.7	290.5	1 041.2	320.8	450.7	970.5	1 /42.0
• • • • • • • • • • • •	• • • • • • •	• • • • • •	• • • • •	• • • • • •	• • • • • • • • • • • •	• • • • • • •		• • • • • • •	• • • • • • • • •	• • • • •	• • • • • •	• • • • • •
				%	CHANGE FROM PR	ECEDING	MONTH					
1996												
October	8.3	4.5	6.0	7.4	12.0	9.0	12.3	10.0	12.2	14.1	6.5	9.7
November	-0.4	-2.1	1.5	-0.3	15.8	-1.2	-1.8	-1.4	-2.2	5.5	4.4	3.1
December	7.7	6.9	22.8	10.1	69.9	42.6	34.3	40.1	-1.8	25.6	36.9	25.3
1997		0.0	22.0	10.1	55.5	.2.0	0		2.0	20.0	00.0	20.0
January	-5.1	0.7	-22.2	-7.5	-54.2	-34.1	-21.8	-30.5	-7.1	-28.6	-29.8	-25.5
February	-9.1	-12.0	-7.4	-9.3	-13.5	-19.9	-26.0	-21.9	-3.8	-8.3	-4.2	-5.1
March	9.5	8.7	8.3	9.2	17.9	11.6	14.5	12.5	-2.0	9.3	-2.0	0.7
April	-6.3	-1.3	0.9	-4.4	-1.0	15.8	7.7	13.2	1.8	-5.4	1.2	-0.4
May	6.4	2.9	2.2	5.2	17.2	10.8	4.3	8.8	6.4	1.2	10.0	7.0
June	-7.7	-4.0	-4.6	-6.7	-16.5	-13.2	-9.3	-12.0	1.8	-7 <b>.</b> 5	-1.2	-2.0
July	6.0	2.5	11.8	6.4	17.0	4.8	9.0	6.1	8.6	-0.1	3.4	3.8
August	0.4	-1.5	-0.2	0.4	-13.9	-8.2	-9.5	-8.6	-4.1	1.9	-2.4	-1.9
September	-2.4	0.4	-0.2 -2.1	-1.9	12.3	6.0	2.7	-8.0 5.0	-4.1 -2.0	13.0	-2.4 -5.1	-0.3
October	8.3	3.4	7.2	7.4	4.0	6.6	12.3		12.1	2.3	6.6	-0.3 6.8
	-2.9	-2.7	0.4	-2.3	13.8	3.6	-4.3	8.3 1.2	-2.8	5.0	-2.8	-0.9
November												
December	11.0	9.0	28.0	13.7	69.1	42.4	33.7	39.9	0.6	31.2	43.0	29.9
• • • • • • • • • • • •	• • • • • • •	• • • • • •	• • • • •	• • • • • •	• • • • • • • • • • • •	• • • • • • •	• • • • • •	• • • • • • •		• • • • • •	• • • • •	• • • • • • •
			% CHA	NGE FRO	M CORRESPONDIN	IG MONTH	H OF PRE	VIOUS YE	AR			
1996												
October	9.4	1.1	0.8	6.7	1.4	-0.3	15.3	4.0	-2.9	4.6	11.7	6.1
November	6.1	-1.1	-3.5	3.3	1.3	-7.7	12.0	-2.4	0.4	4.1	6.0	4.2
December	1.6	-0.8	-2.9	0.4	-1.1	-6.7	13.7	-1.5	-4.4	3.6	4.6	2.7
1997												
January	11.1	-1.0	1.9	7.7	0.9	-6.1	15.9	0.2	-0.2	0.9	9.1	4.8
February	1.3	-4.7	-3.7	-0.4	-1.3	-10.9	-0.6	-7.9	1.3	0.8	10.0	5.7
March	6.6	-1.8	1.6	4.5	5.6	-9.7	1.1	-6.5	-5.0	3.8	-0.5	-0.4
April	4.2	-1.5	1.9	2.9	-5.2	-4.1	9.6	-0.3	4.1	5.3	6.1	5.5
May	4.8	2.6	2.8	4.1	3.3	0.4	8.1	2.5	5.9	-1.7	3.1	2.5
June	2.8	3.1	0.5	2.4	-8.6	-5.5	-2.6	-4.6	5.3	-1.7 -2.8	2.5	1.9
July												0.3
•	5.4	2.5	10.4	5.8	7.0	-3.2	6.8	-0.3	3.8	-4.9	0.9	
August	1.2	0.0	7.9	2.2	-6.0	-4.6	0.3	-3.1	1.5	-3.2	2.6	1.0
September	5.0	4.0	10.7	5.8	12.6	3.0	1.2	2.5	6.2	10.1	5.8	6.9
October	5.0	2.9	11.9	5.8	4.6	0.7	1.2	0.8	6.1	-1.3	5.8	4.1
November	2.4	2.2	10.7	3.8	2.7	5.6	-1.3	3.5	5.5	-1.8	-1.5	0.0
December	5.5	4.2	15.4	7.2	2.3	5.4	-1.8	3.3	8.0	2.5	2.9	3.7

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes



	RECREATI RETAILING			OTHER RETAILII	NG			HOSPITALITY AND SERVICES				
Month	News- paper, book and stationery retailing	Other recreation good retailing	al Total	Pharma- ceutical cosmetic & toiletry retailing	Other retailing	Total	Hotels and licensed clubs	Cafes and restau- rants	Selected services	Total	Total all industries	
• • • • • • • • • • •	• • • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • •	\$ MILL	ION	• • • • • • • •	• • • • • •	• • • • • •	• • • • • • •	• • • • • • • • • • •	
1996					Ψ IVIILL	ION						
October	382.1	201.2	583.4	508.6	556.3	1 064.9	1 095.6	526.0	190.0	1 811.7	10 812.0	
November	393.4	230.1	623.6	511.9	590.4	1 102.3	1 114.0	528.0	180.8	1 822.8	11 064.6	
December	502.6	379.6	882.2	605.3	872.5	1 477.8	1 277.0	589.6	204.3	2 070.9	13 773.1	
1997												
January	397.4	182.9	580.3	439.9	552.0	991.9	1 113.0	537.2	194.2	1 844.4	10 667.2	
February	377.8	161.7	539.5	422.0	527.6	949.6	993.8	492.6	159.9	1 646.4	9 641.7	
March April	389.3 394.0	185.0 183.1	574.3 577.2	451.2 486.6	537.4 543.0	988.6 1 029.6	1 094.1 1 062.6	535.1 535.9	171.9 174.7	1 801.1 1 773.2	10 448.2	
May	400.5	183.1	577.2 583.6	504.6	543.0 576.8	1 029.6	1 002.0	535.9 545.9	180.4	1 805.4	10 335.7 10 935.7	
June	377.1	193.8	570.8	478.8	530.6	1 009.4	1 064.4	513.2	175.3	1 752.9	10 220.2	
July	391.1	209.6	600.7	529.1	566.5	1 005.4	1 080.1	549.0	184.6	1 813.7	10 892.3	
August	399.8	202.9	602.8	532.3	573.1	1 105.3	1 101.0	569.2	180.9	1 851.0	10 723.1	
September	402.1	224.6	626.7	516.2	599.6	1 115.9	1 078.6	547.8	177.2	1 803.7	10 755.5	
October	408.2	232.0	640.2	518.5	656.8	1 175.3	1 143.6	577.0	187.1	1 907.7	11 433.2	
November	407.9	254.7	662.6	503.2	688.1	1 191.2	1 147.1	573.7	182.2	1 903.0	r11 491.9	
December	530.2	411.3	941.6	620.3	1 035.7	1 656.1	1 318.1	641.3	210.6	2 170.0	14 591.4	
• • • • • • • • • • • •	• • • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • •	• • • • • •	• • • • • • •	• • • • • • • • • • • • • • • • • • • •	
1996				% CHANGE	FROM PR	RECEDING M	10NTH					
October	3.3	8.1	4.9	8.3	7.2	7.8	6.7	1.9	5.3	5.1	7.7	
November	3.0	14.4	6.9	0.6	6.1	3.5	1.7	0.4	-4.8	0.6	2.3	
December	27.7	64.9	41.5	18.2	47.8	34.1	14.6	11.7	13.0	13.6	24.5	
1997												
January	-20.9	-51.8	-34.2	-27.3	-36.7	-32.9	-12.8	-8.9	-4.9	-10.9	-22.6	
February	-4.9	-11.6	-7.0	-4.1	-4.4	-4.3	-10.7	-8.3	-17.7	-10.7	-9.6	
March	3.0	14.4	6.4	6.9	1.9	4.1	10.1	8.6	7.5	9.4	8.4	
April	1.2	-1.0	0.5	7.8	1.0	4.1	-2.9	0.2	1.6	-1.6	-1.1	
May June	1.6 -5.9	0.0 5.8	1.1 -2.2	3.7 -5.1	6.2 -8.0	5.0 -6.7	1.6 -1.4	1.9 -6.0	3.3 -2.8	1.8 -2.9	5.8 -6.5	
July	-3.9 3.7	8.2	-2.2 5.2	-5.1 10.5	-6.0 6.8	-0. <i>1</i> 8.5	1.5	-0.0 7.0	-2.8 5.3	-2.9 3.5	-6.5 6.6	
August	2.2	-3.2	0.3	0.6	1.2	0.9	1.9	3.7	-2.0	2.1	-1.6	
September	0.6	10.7	4.0	-3.0	4.6	1.0	-2.0	-3.8	-2.0	-2.6	0.3	
October	1.5	3.3	2.2	0.4	9.5	5.3	6.0	5.3	5.6	5.8	6.3	
November	-0.1	9.8	3.5	-3.0	4.8	1.4	0.3	-0.6	-2.7	-0.2	0.5	
December	30.0	61.5	42.1	23.3	50.5	39.0	14.9	11.8	15.6	14.0	27.0	
• • • • • • • • • • • •	• • • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • •	• • • • • •	• • • • • • •	• • • • • • • • • • •	
1996		Ċ	% CHANGE	FROM CORF	RESPONDI	NG MONTH	OF PREVIOUS	S YEAR				
October	-1.8	8.0	1.4	3.5	8.2	5.9	-1.6	-5.1	-1.3	-2.6	3.9	
November	-5.7	4.4	-2.2	-0.5	8.0	3.9	-1.8	-9.4	-7.4	-2.0 -4.7	1.2	
December	-2.8	-0.5	-1.8	-0.4	2.9	1.5	-4.8	-10.9	-11.0	-7.2	-0.9	
1997												
January	-9.1	-0.8	-6.7	-5.1	17.4	6.2	0.5	-3.6	-7.1	-1.6	3.6	
February	-6.5	-4.6	-6.0	-4.0	11.5	4.0	-2.6	-6.4	-12.2	-4.8	-0.9	
March	-3.4	2.7	-1.5	-3.3	13.8	5.3	-1.8	-2.2	-13.3	-3.2	1.7	
April	5.5	2.9	4.7	5.5	16.1	10.8	-0.6	-1.9	-7.4	-1.7	2.3	
May	2.8	-0.2	1.8	1.8	14.0	8.0	1.0	2.6	-3.0	1.1	3.5	
June	0.4	7.5	2.7	1.7	14.8	8.2	1.7	-1.7	-4.2	0.1	1.0	
July	3.2	14.2	6.7	7.3	14.6	11.0	4.3	3.3	-2.9	3.2	4.9	
August	1.5	12.5	4.9	7.5 10.0	10.0 15.6	8.8	3.4	6.4	-2.0 1.9	3.7	2.1	
September October	8.6 6.8	20.6 15.3	12.7 9.7	10.0 1.9	15.6 18.1	12.9 10.4	5.1 4.4	6.2 9.7	−1.8 −1.5	4.7 5.3	7.2 5.7	
November	3.7	10.7	9.7 6.3	1.9 -1.7	18.1 16.5	8.1	3.0	9.7 8.7	-1.5 0.7	5.3 4.4	5. <i>7</i> 3.9	
December	5.7 5.5	8.4	6.7	2.5	18.7	12.1	3.0	8.8	3.1	4.4	5.9	

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes



# RETAIL TURNOVER, By State: All series

	New							Australian	
Month	South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Capital Territory	Australia
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	ORIGINAL (	¢ million)	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •
1996				ORIGINAL (	φ ππποπ)				
October	3 887.4	2 476.5	1 953.1	792.5	1 117.9	258.4	122.3	203.8	10 812.0
November	3 996.5	2 556.6	1 980.3	812.0	1 121.6	268.1	116.4	213.2	11 064.6
December	4 969.5	3 266.6	2 398.7	1 032.7	1 368.6	337.5	129.0	270.4	13 773.1
1997									
January	3 776.0	2 493.1	1 957.8	774.0	1 113.8	256.6	102.8	193.0	10 667.2
February	3 453.2	2 256.9	1 724.9	694.5	1 003.5	233.8	98.0	176.9	9 641.7
March	3 741.9	2 459.1	1 867.3	762.4	1 067.4	252.1	105.1	192.9	10 448.2
April	3 644.1	2 465.2	1 846.3	762.1	1 060.1	254.6	108.5	194.9	10 335.7
May	3 892.6	2 543.5	1 985.6	798.9	1 126.2	263.7	114.6	210.7	10 935.7
June	3 670.7	2 367.9	1 869.6	741.8	1 019.4	244.1	113.8	192.9	10 220.2
July	3 883.5	2 490.5	2 015.3	804.6	1 097.2	259.4	128.4	213.6	10 892.3
August	3 823.8	2 472.6	1 983.6	777.6	1 080.3	255.2	125.8	204.1	10 723.1
September	3 844.9	2 482.6	1 979.9	776.9	1 091.2	255.7	121.9	202.4	10 755.5
October	4 029.7	2 660.7	2 116.2	840.2	1 164.2	278.1	125.9	218.3	11 433.2
November	r4 079.1	2 679.4	2 098.8	856.7	1 153.5	283.8	117.5	223.2	r11 491.9
December	5 215.9	3 454.7	2 624.0	1 066.5	1 464.2	349.6	133.9	282.6	14 591.4
• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	SFASO	DNALLY ADJI	JSTED (\$ mill	ion)	• • • • • • • •	• • • • • • • • •	
1996			52/151		79.25 (4	,			
October	3 836.4	2 438.1	1 908.7	772.2	1 083.1	255.7	116.4	199.0	10 609.6
November	3 833.3	2 455.3	1 909.0	775.3	1 079.5	257.8	115.5	204.9	10 630.6
December	3 861.8	2 501.5	1 886.0	793.9	1 064.3	259.8	114.9	207.7	10 689.9
1997									
January	3 836.4	2 524.8	1 947.6	791.4	1 125.8	257.0	114.4	206.5	10 803.9
February	3 885.9	2 545.9	1 968.9	789.8	1 125.0	257.2	115.0	203.9	10 891.5
March	3 855.4	2 560.2	1 974.1	791.2	1 119.1	260.7	112.6	195.7	10 869.1
April	3 807.8	2 534.7	1 969.1	785.4	1 104.7	261.2	114.4	200.1	10 777.4
May	3 892.4	2 528.3	1 992.6	794.7	1 115.6	259.4	114.0	208.3	10 905.3
June	3 887.2	2 529.2	1 971.9	799.2	1 104.6	263.7	114.1	202.8	10 872.8
July	3 999.2	2 572.5	2 044.6	822.7	1 111.3	267.2	117.4	220.2	11 155.1
August	3 947.3	2 588.3	2 029.3	811.0	1 136.7	267.1	117.2	213.1	11 110.0
September	4 012.4	2 604.7	2 012.7	812.3	1 126.5	275.1	119.9	209.7	11 173.2
October	3 953.4	2 595.9	2 044.4	817.9	1 130.8	275.7	120.3	211.0	11 149.4
November	3 950.6	2 641.6	2 072.3	828.1 809.7	1 123.9	275.9 269.1	117.7	218.0	11 228.1
December	3 996.3	2 591.7	2 025.7	809.7	1 120.0	209.1	117.7	213.5	11 143.7
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	TRE	END ESTIMAT	ΓES (\$ million	)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •
1996						•			
October	3 852.7	2 432.2	1 917.5	783.1	1 071.6	255.1	116.8	204.0	10 633.0
November	3 847.3	2 461.6	1 914.3	782.7	1 079.4	256.4	115.8	204.4	10 661.8
December	3 845.3	2 492.8	1 920.2	784.2	1 091.1	257.6	115.0	204.3	10 710.5
1997									
January	3 845.4	2 519.0	1 933.3	786.4	1 103.2	258.3	114.4	203.5	10 763.6
February	3 847.6	2 535.3	1 949.4	788.5	1 111.6	258.8	113.9	202.4	10 807.6
March	3 852.1	2 541.3	1 965.3	790.6	1 115.1	259.3	113.7	202.1	10 839.7
April	3 864.0	2 542.4	1 979.3	793.3	1 114.9	260.2	113.8	203.0	10 870.9
May	3 885.8	2 544.2	1 990.5	797.1	1 114.3	261.7	114.4	205.1	10 913.2
June	3 913.6	2 551.1	2 001.3	802.6	1 114.9	264.0	115.4	208.0	10 970.9
July	3 940.8	2 564.1	2 012.5	808.6	1 117.9	266.9	116.6	210.7	11 038.0
August	3 961.3	2 580.4	2 024.2	813.3	1 122.4	269.6	117.7	212.4	11 101.1
September	3 972.6	2 595.6	2 033.7	816.3	1 125.6	271.8	118.4	213.2	11 147.0
October	3 977.7	2 606.8	2 040.8	818.0	1 127.1	273.4	118.8	213.8	11 176.3
November	3 980.5	2 614.4	2 046.2	819.0	1 127.3	274.3	119.0	214.2	11 196.1
December	3 982.9	2 618.7	2 051.1	819.2	1 127.5	274.4	119.0	214.9	11 211.0



# RETAIL TURNOVER PERCENTAGE CHANGE, By State: All series

	New South			South	Western		Northern	Australian Capital	
Month	Wales	Victoria	Queensland	Australia	Australia	Tasmania	Territory	Territory	Australia
• • • • • • • • • •	• • • • • • • • •	•••••	OPIGINAL	(% change f	rom precedin		• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •
1996			ORIGINAL	(70 Change i	rom preceding	g month)			
October	6.0	11.4	4.5	7.1	12.8	11.7	2.5	4.2	7.7
November	2.8	3.2	1.4	2.5	0.3	3.7	-4.9	4.6	2.3
December	24.3	27.8	21.1	27.2	22.0	25.9	10.8	26.9	24.5
1997									
January	-24.0	-23.7	-18.4	-25.1	-18.6	-24.0	-20.3	-28.6	-22.6
February	-8.6	-9.5	-11.9	-10.3	-9.9	-8.9	-4.6	-8.3	-9.6
March	8.4	9.0	8.3	9.8	6.4	7.8	7.1	9.1	8.4
April	-2.6	0.2	-1.1	0.0	-0.7	1.0	3.3	1.0	-1.1
May	6.8	3.2	7.5	4.8	6.2	3.6	5.6	8.1	5.8
June	-5.7	-6.9	-5.8	-7.1	-9.5	-7.4	-0.7	-8.4	-6.5
July	5.8	5.2	7.8	8.5	7.6	6.3	12.8	10.7	6.6
August	-1.5	-0.7	-1.6	-3.3	-1.5	-1.6	-2.0	-4.4	-1.6
September	0.6	0.4	-0.2	-0.1	1.0	0.2	-3.1	-0.8	0.3
October	4.8	7.2	6.9	8.1	6.7	8.8	3.3	7.9	6.3
November	1.2	0.7	-0.8	2.0	-0.9	2.1	-6.7	2.2	0.5
December	27.9	28.9	25.0	24.5	26.9	23.2	14.0	26.6	27.0
• • • • • • • • • •	• • • • • • • • •	SF	ASONALLY ADJ	USTED (% cl	hange from p	receding mont	th)	• • • • • • • • •	• • • • • • • • • •
1996					6		,		
October	-0.1	2.8	-0.8	-1.3	4.3	1.5	-2.2	-2.3	0.8
November	-0.1	0.7	0.0	0.4	-0.3	0.9	-0.8	2.9	0.2
December	0.7	1.9	-1.2	2.4	-1.4	0.8	-0.5	1.4	0.6
1997									
January	-0.7	0.9	3.3	-0.3	5.8	-1.1	-0.4	-0.6	1.1
February	1.3	0.8	1.1	-0.2	-0.1	0.1	0.5	-1.2	0.8
March	-0.8	0.6	0.3	0.2	-0.5	1.4	-2.1	-4.0	-0.2
April	-1.2	-1.0	-0.3	-0.7	-1.3	0.2	1.6	2.2	-0.8
May	2.2	-0.3	1.2	1.2	1.0	-0.7	-0.3	4.1	1.2
June	-0.1	0.0	-1.0	0.6	-1.0	1.7	0.1	-2.7	-0.3
July	2.9	1.7	3.7	2.9	0.6	1.3	2.9	8.6	2.6
August	-1.3	0.6	-0.8	-1.4	2.3	0.0	-0.2	-3.2	-0.4
September	1.6	0.6	-0.8	0.2	-0.9	3.0	2.3	-1.6	0.6
October	-1.5	-0.3	1.6	0.7	0.4	0.2	0.3	0.7	-0.2
November	-0.1	1.8	1.4	1.3	-0.6	0.1	-2.2	3.3	0.7
December	1.2	-1.9	-2.2	-2.2	-0.3	-2.5	0.0	-2.0	-0.8
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •
1000			TREND ESTIMA	TES (% char	nge from prec	eding month)			
<b>1996</b>	0.0	0.0	0.4	0.4	0.0	0.4	1.0	0.4	0.1
October	-0.2	0.9	-0.4	-0.4	0.2	0.4	-1.0	0.4	0.1
November	-0.1	1.2	-0.2	-0.1	0.7	0.5	-0.8	0.2	0.3
December	-0.1	1.3	0.3	0.2	1.1	0.5	-0.7	0.0	0.5
<b>1997</b>	0.0	4.4	0.7	0.0	4.4	0.2	0.5	0.4	0.5
January	0.0	1.1	0.7	0.3	1.1	0.3	-0.5	-0.4	0.5
February March	0.1	0.6	0.8	0.3	0.8	0.2	-0.4	-0.5 0.3	0.4
March	0.1	0.2	0.8	0.3	0.3	0.2	-0.2	-0.2	0.3
April	0.3	0.0	0.7	0.3	0.0	0.3	0.1	0.5	0.3
May	0.6	0.1	0.6	0.5	-0.1	0.6	0.5	1.0	0.4
June	0.7	0.3	0.5	0.7	0.0	0.9	0.9	1.4	0.5
July	0.7	0.5	0.6	0.7	0.3	1.1	1.0	1.3	0.6
August	0.5	0.6	0.6	0.6	0.4	1.0	0.9	0.8	0.6
September	0.3	0.6	0.5	0.4	0.3	0.8	0.6	0.4	0.4
October	0.1	0.4	0.4	0.2	0.1	0.6	0.4	0.2	0.3
November	0.1	0.3	0.3	0.1	0.0	0.3	0.2	0.2	0.2
December	0.1	0.2	0.2	0.0	0.0	0.1	0.0	0.3	0.1

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1006			OR	IGINAL (\$ mill	ion)			
1996 October	1 475.6	320.2	279.9	465.3	205.8	388.9	751.7	3 887.4
November	1 482.0	370.4	282.7	472.5	227.5	403.1	758.4	3 996.5
December	1 631.1	645.9	408.3	597.4	309.6	537.1	840.0	4 969.5
1997	1 001.1	0.10.0	100.0	007.1	000.0	001.1	010.0	4 505.5
January	1 484.7	284.9	281.1	419.1	200.1	353.4	752.8	3 776.0
February	1 352.8	249.4	223.7	420.5	199.7	331.9	675.1	3 453.2
March	1 487.1	285.0	242.7	430.0	212.1	349.1	735.9	3 741.9
April	1 417.1	281.7	268.3	402.1	201.1	351.7	722.1	3 644.1
May	1 485.9	337.5	300.7	455.7	211.1	362.7	739.0	3 892.6
June	1 386.3	287.2	267.5	442.9	209.8	352.3	724.9	3 670.7
July	1 480.2	341.4	278.4	468.9	214.7	372.2	727.8	3 883.5
August	1 497.7	281.5	250.8	448.0	211.4	374.1	760.2	3 823.8
September	1 469.0	320.6	260.5	450.6	222.9	382.0	739.3	3 844.9
October	1 568.5	332.0	272.9	446.3	216.9	417.3	775.8	4 029.7
November	r1 544.6	382.1	278.4	416.4	232.6	439.8	785.1	r4 079.1
December	1 763.0	658.3	410.4	570.5	319.4	615.2	879.2	5 215.9
• • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	SEASONA	LLY ADJUSTED	(\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •
1996			SLASONA	LLI ADJUSILD	(Φ ΠΠΠΙΟΠ)			
October	1 442.7	321.2	279.9	456.9	212.2	381.4	742.2	3 836.4
November	1 455.3	337.5	277.8	441.3	215.0	374.8	731.6	3 833.3
December	1 437.5	339.6	288.1	452.2	224.4	376.7	743.4	3 861.8
1997	1 .0	555.5	200.1	.02.2		0.0		0 002.0
January	1 450.0	334.7	285.5	439.8	220.1	371.2	735.1	3 836.4
February	1 458.0	342.2	277.9	474.6	219.2	374.2	739.9	3 885.9
March	1 487.8	329.5	267.4	445.2	214.8	378.0	732.7	3 855.4
April	1 455.1	314.7	271.6	440.6	219.6	378.3	727.8	3 807.8
May	1 481.5	327.9	283.2	452.9	221.2	384.7	741.0	3 892.4
June	1 464.5	314.2	274.8	455.6	223.7	389.0	765.4	3 887.2
July	1 512.4	364.6	279.9	479.1	214.1	400.8	748.4	3 999.2
August	1 505.0	328.0	276.3	477.3	211.4	385.4	763.9	3 947.3
September	1 537.5	358.4	275.1	464.8	229.6	382.0	765.1	4 012.4
October	1 516.8	336.6	272.7	438.1	225.2	403.7	760.3	3 953.4
November	1 526.5	347.3	280.8	398.3	216.2	414.8	766.7	3 950.6
December	1 540.6	337.4	284.6	414.1	233.1	415.6	770.9	3 996.3
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	TDEND	ESTIMATES (\$	million)	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •
1996			INLIND	FOLIMINIES (4	,			
October	1 443.4	332.4	284.7	454.8	216.7	376.8	743.9	3 852.7
November	1 445.1	333.6	283.4	451.2	218.1	375.5	740.5	3 847.3
December	1 449.1	334.9	281.5	449.6	218.7	374.4	737.0	3 845.3
1997								
January	1 454.0	334.5	279.5	449.4	219.1	374.1	734.8	3 845.4
February	1 459.0	332.4	277.8	449.5	219.5	375.1	734.2	3 847.6
March	1 463.8	329.0	276.3	450.2	219.5	377.7	735.6	3 852.1
April	1 469.7	326.9	275.6	453.0	219.0	381.0	738.8	3 864.0
May	1 477.5	327.6	275.6	458.3	218.7	384.3	743.8	3 885.8
June	1 487.0	331.5	276.1	463.9	218.6	386.8	749.7	3 913.6
July	1 497.5	336.9	276.6	466.1	219.0	389.2	755.5	3 940.8
August	1 508.6	341.7	276.8	462.7	219.7	392.2	760.0	3 961.3
September	1 518.7	344.3	276.9	453.1	221.0	396.1	762.9	3 972.6
October	1 526.6	344.8	277.5	440.0	222.7	401.1	765.0	3 977.7
November	1 532.5	344.3	278.6	426.3	224.6	406.4	766.9	3 980.5
December	1 537.7	343.6	280.3	413.6	226.5	411.3	767.9	3 982.9

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes



# RETAIL TURNOVER, By Industry Group(a)—Victoria: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	0	RIGINAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • •
1996			0	Mann/L (ψ mi	mon,			
October	1 061.6	203.9	163.2	341.1	150.2	245.2	311.4	2 476.5
November	1 063.5	250.8	154.3	351.3	159.7	261.0	316.0	2 556.6
December	1 185.9	442.4	218.4	446.1	246.7	363.9	363.3	3 266.6
1997								
January	1 108.7	197.4	153.2	347.3	144.8	220.6	321.1	2 493.1
February	1 009.1	171.9	118.2	320.1	132.2	220.5	284.9	2 256.9
March	1 084.0	214.3	143.1	319.9	142.2	229.8	326.0	2 459.1
April	1 053.7	212.6	173.4	325.2	147.0	242.5	310.7	2 465.2
May	1 104.6	241.0	169.8	327.6	141.1	254.6	304.8	2 543.5
June	1 028.5	200.4	147.1	333.1	134.8	235.7	288.4	2 367.9
July	1 069.4	226.3	164.2	331.4	139.6	254.6	305.0	2 490.5
August	1 069.6	198.2	148.1	336.4	143.9	268.9	307.4	2 472.6
September	1 047.4	226.6	154.5	325.1	151.6	272.7	304.8	2 482.6
October	1 124.7	232.6	168.7	372.2	162.6	271.5	328.4	2 660.7
November	1 100.9	272.3	178.6	373.2	169.4	264.7	320.3	2 679.4
December	1 256.2	465.3	245.5	482.1	250.5	383.6	371.5	3 454.7
• • • • • • • • • • •	• • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • •
			SEASONA	ALLY ADJUSTE	D (\$ million)			
1996								
October	1 037.0	212.9	160.0	336.0	149.9	231.9	310.5	2 438.1
November	1 048.9	231.7	153.8	335.6	146.8	235.8	302.6	2 455.3
December	1 052.1	238.1	152.7	343.5	162.8	244.4	308.0	2 501.5
1997								
January	1 083.4	235.1	156.3	342.2	144.5	247.4	315.9	2 524.8
February	1 073.8	238.2	152.4	360.9	146.5	256.7	317.5	2 545.9
March	1 081.5	240.1	160.1	348.5	154.1	252.5	323.5	2 560.2
April	1 074.2	220.9	158.7	344.5	162.2	258.9	315.3	2 534.7
May	1 084.7	233.8	157.8	336.2	148.6	259.0	308.2	2 528.3
June	1 104.1	211.7	155.6	339.4	150.9	264.3	303.2	2 529.2
July	1 090.4	253.3	161.7	336.1	147.5	269.5	314.1	2 572.5
August	1 093.0	229.3	168.2	345.8	155.6	274.0	322.4	2 588.3
September	1 089.3	252.5	168.9	340.6	162.0	285.7	305.7	2 604.7
October	1 086.4	241.1	168.7	356.2	164.3	253.5	325.6	2 595.9
November	1 111.2	253.8 241.7	181.0 171.0	374.7 362.9	159.6 163.0	247.2 252.7	314.1	2 641.6
December	1 090.3	241.7	171.0	302.9	105.0	252.1	310.1	2 591.7
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • •
			TREND	ESTIMATES (	\$ million)			
1996								
October	1 036.9	222.0	155.1	333.5	145.6	232.4	304.8	2 432.2
November	1 047.7	226.6	155.0	338.0	147.0	237.5	307.1	2 461.6
December	1 058.4	231.7	155.1	342.8	148.3	242.8	310.9	2 492.8
1997	1 067 7	225.0	155.2	246.9	140.6	247.7	2112	2 510 0
January February	1 067.7 1 075.1	235.0 235.6	155.3 155.6	346.8 348.6	149.6 150.9	247.7 251.9	314.3 315.9	2 519.0 2 535.3
March	1 080.6	233.4	156.2	347.8	151.7	251.9	315.9	2 541.3
April	1 084.8	230.6	157.1	344.8	152.1	258.5	314.5	2 542.4
May	1 087.8	229.4	158.2	341.2	152.1	262.8	312.8	2 542.4
June	1 090.2	230.9	159.9	338.8	152.7	267.1	312.8	2 551.1
July	1 092.0	234.6	162.4	339.4	153.7	269.8	312.3	2 564.1
August	1 093.2	239.1	165.5	343.5	155.5	269.9	313.7	2 580.4
September	1 093.9	243.1	168.7	349.4	158.0	267.3	315.2	2 595.6
October	1 094.5	245.9	171.6	355.5	160.6	262.9	315.8	2 606.8
November	1 095.2	247.5	173.9	361.4	162.6	258.1	315.8	2 614.4
December	1 095.4	249.1	175.6	366.3	164.0	253.1	315.3	2 618.7
							- 20.0	

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes



# RETAIL TURNOVER, By Industry Group(a)—Queensland: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •				• • • • • • • • •				• • • • • • • • • • • •
			OR	IGINAL (\$ mill	ion)			
1996								
October	794.6	164.5	142.2	180.8	103.2	207.6	360.3	1 953.1
November	783.0	187.3	138.8	196.9	110.7	210.6	353.1	1 980.3
December	832.6	305.4	184.4	244.3	149.8	275.5	406.7	2 398.7
1997								
January	792.6	148.5	131.2	179.8	116.8	211.4	377.5	1 957.8
February	709.9	120.3	99.0	168.9	99.3	199.6	327.8	1 724.9
March	780.1	139.5	106.5	165.1	107.4	206.5	362.2	1 867.3
April	750.6	135.4	115.0	167.7	104.2	213.0	360.4	1 846.3
May	795.2	161.5	139.2	180.1	105.4	228.6	375.5	1 985.6
June	751.1	136.5	125.0	174.9	107.9	211.3	362.9	1 869.6
July	801.6	158.2	132.2	180.0	117.7	233.2	392.3	2 015.3
August	794.4	142.8	129.9	171.9	124.1	227.1	393.4	1 983.6
September	773.4	163.3	147.7	173.2	125.5	221.2	375.6	1 979.9
October	833.6	164.0	159.6	189.7	129.2	229.7	410.4	2 116.2
November	802.7	182.4	154.8	196.6	125.2	228.7	408.3	2 098.8
December	900.1	309.6	203.9	249.1	174.5	306.6	480.0	2 624.0
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	SEASONAI	LLY ADJUSTED	(\$ million)	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			SLASONAI	LLI ADJUSILD	(Ф ПППОП)			
October	772.0	159.5	135.1	182.4	108.0	199.0	352.7	1 908.7
November	775.0	167.7	132.8	184.5	104.9	201.0	343.2	1 909.0
December	769.6	167.7	136.4	184.6	94.8	201.0	331.9	1 886.0
1997	709.0	107.7	130.4	104.0	94.0	201.1	331.9	1 000.0
January	772.6	164.8	127.3	182.5	111.7	225.2	363.4	1 947.6
February	772.0 774.2	164.6	126.3	187.3	111.7	231.7	373.7	1 968.9
March	774.2 786.0	169.2	120.5	181.1	111.0	220.6	376.0	1 974.1
April	772.8	155.6	123.7	182.4	113.9	239.2	381.6	
May	772.8 779.4	160.1	137.6	182.1	112.9	233.3	387.2	1 969.1 1 992.6
-								
June July	788.3 792.5	144.2 180.1	128.8 135.5	180.1 183.1	116.4 123.4	226.4 240.0	387.7 390.0	1 971.9
•			137.2		133.5			2 044.6
August	799.4	158.2		179.8		230.4	390.8	2 029.3
September	784.8	171.7	142.3	178.1	137.0	215.1	383.7	2 012.7
October	799.6	158.4	148.9	187.5	133.9	217.2	398.9	2 044.4
November	815.7	166.2	151.4	192.1	121.9	224.7	400.3	2 072.3
December	814.7	165.3	146.2	183.9	109.8	216.9	388.9	2 025.7
• • • • • • • • • •		• • • • • • • • • • • •	TREND	ESTIMATES (\$	S million)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
1996				(4	•,			
October	777.6	165.7	134.2	187.3	106.6	201.7	344.1	1 917.5
November	775.9	165.2	133.3	185.0	104.8	200.2	345.8	1 914.3
December	774.3	165.5	131.4	183.8	105.2	199.5	350.4	1 920.2
1997								
January	773.1	165.4	129.0	183.4	107.2	(b)227.8	357.8	1 933.3
February	772.0	164.4	127.2	183.4	109.7	228.5	366.5	1 949.4
March	771.1	162.3	126.5	183.2	112.1	229.9	375.1	1 965.3
April	(b)786.0	160.4	127.1	182.5	114.4	231.7	381.9	1 979.3
May	785.5	159.8	129.0	181.5	117.4	232.7	386.0	1 990.5
June	786.1	160.4	132.0	180.8	121.3	232.3	388.0	2 001.3
July	788.4	161.9	135.7	180.9	125.5	230.4	389.2	2 012.5
August	792.6	163.6	139.3	181.8	128.6	227.3	390.6	2 024.2
September	797.6	164.9	142.6	183.2	129.7	223.9	391.9	2 033.7
October	802.5	165.4	145.6	184.7	128.4	221.1	393.2	2 040.8
November	802.3	165.4	148.0	186.1	125.7	219.0	393.2	2 046.2
December	811.3	165.7	150.3	187.4	123.7	217.4	394.1	2 051.1
Pecellinel	011.3	100.7	TOO'2	101.4	122.1	211.4	394.8	Z 031.1

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

<sup>(</sup>b) Possible break in series. See paragraph 10 of the Explanatory Notes.



# RETAIL TURNOVER, By Industry Group(a)—South Australia: All series

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	RIGINAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			O	RIGINAL (\$ IIII	111011)			
October	350.2	93.0	37.0	77.6	37.4	64.0	133.3	792.5
November	343.5	105.6	37.4	80.0	39.3	64.9	141.2	812.0
December	382.2	170.4	51.9	101.8	56.6	91.1	178.7	1 032.7
1997								
January	351.1	79.3	37.1	70.3	33.4	60.5	142.1	774.0
February	317.3	69.7	28.1	67.0	28.7	56.5	127.1	694.5
March	350.0	82.7	34.9	70.1	32.0	60.7	131.9	762.4
April	331.2	86.2	45.3	73.3	32.6	65.0	128.4	762.1
May	344.6	96.2	45.3	77.2	32.0	71.3	132.4	798.9
June	320.2	80.0	40.7	74.9	29.6	63.9	132.5	741.8
July	355.0	97.9	45.8	83.1	31.6	67.5	123.7	804.6
August	349.6	80.5	38.7	83.5	32.0	66.0	127.4	777.6
September	348.9	84.8	38.8	84.3	33.1	65.8	121.1	776.9
October	370.4	92.0	46.3	94.3	34.6	76.1	126.5	840.2
November	365.3	105.6	45.6	95.4	36.6	79.1	128.9	856.7
December	418.1	160.5	58.3	121.3	52.5	107.7	148.2	1 066.5
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	SEASONA	ALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			JLAJOIN/	ALLI ADJUSTE	υ (ψ ππποπ)			
October	337.0	91.9	35.9	75.8	37.3	62.7	131.6	772.2
November	334.5	95.5	36.9	76.7	37.1	62.5	132.2	775.3
December	333.0	95.2	37.8	77.5	37.8	70.9	141.7	793.9
1997	000.0	00.2	01.0	11.0	01.0	10.0	1111	100.0
January	352.5	93.2	38.6	73.2	33.9	63.5	136.6	791.4
February	347.1	94.6	36.6	77.6	32.4	64.6	137.0	789.8
March	349.1	93.8	39.3	75.8	33.1	65.5	134.7	791.2
April	339.9	91.0	40.7	75.6	34.4	68.5	135.3	785.4
May	338.8	94.1	42.1	79.7	33.8	69.4	136.8	794.7
June	344.8	89.4	41.7	76.1	34.0	68.2	145.0	799.2
July	355.5	101.5	46.8	84.0	33.2	69.3	132.4	822.7
August	356.4	91.3	43.3	84.8	35.3	66.9	133.0	811.0
September	362.9	94.6	42.2	87.1	35.1	66.3	124.1	812.3
October	355.5	92.4	45.5	92.5	34.8	74.5	122.6	817.9
November	360.4	96.3	45.3	91.7	34.2	77.7	122.6	828.1
December	357.5	85.9	40.7	92.3	33.5	81.3	118.5	809.7
• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
4000			TREND	ESTIMATES (	\$ million)			
1996	225.7	02.0	27.4	70.6	26.0	62.4	126.1	702.4
October	335.7	93.8	37.1	78.6	36.9	63.4	136.1	783.1
November	338.2	93.9	36.8	77.1	36.2	62.7	135.6	782.7
December	341.0	94.1	37.0	76.0	35.3	62.9	135.7	784.2
1997	242.0	04.0	27 F	75.4	24.4	62.7	126.1	706.4
January	343.2	94.0	37.5	75.4	34.4	63.7	136.1	786.4
February	344.4	93.7	38.3	75.5	33.8	64.9	136.6	788.5
March	344.5	93.3	39.4	75.9	33.4	66.3	137.3	790.6
April	344.5	93.1	40.6	76.6	33.4	67.4	137.8	793.3
May	345.3	93.3	41.8	77.8	33.6	67.9	137.7	797.1
June	347.6	93.8	42.9	79.8	34.0	68.0	136.8	802.6
July	351.2	94.3	43.7	82.3	34.3	68.2	134.6	808.6
August	355.0	94.4	44.1	85.0	34.5	69.0	131.3	813.3
September	357.7	94.0	44.1	87.7	34.6	70.8	127.5	816.3
October	359.2	93.2	44.0	90.0	34.5	73.1	124.0	818.0
November	360.0	92.1	43.7	91.8	34.4	75.7	121.1	819.0
December	359.9	91.0	43.3	93.4	34.2	78.3	118.5	819.2

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
1996			OR	IGINAL (\$ mill	ion)			
October	450.6	101.3	70.5	171.4	57.5	105.1	161.5	1 117.9
November	448.5	109.6	69.3	172.9	55.1	105.0	161.1	1 121.6
December	509.6	176.8	91.3	207.2	71.2	133.5	179.0	1 368.6
1997								
January	475.0	86.4	64.4	178.7	53.0	93.1	163.1	1 113.8
February	428.7	76.2	50.3	157.2	49.1	91.7	150.4	1 003.5
March	467.0	89.1	56.7	157.1	50.1	87.4	160.0	1 067.4
April	426.1	88.5	59.0	165.0	58.2	101.4	161.8	1 060.1
May	454.4	107.0	65.2	174.2	59.1	103.2	163.1	1 126.2
June	417.5	81.2	53.2	163.1	55.3	91.2	157.9	1 019.4
July	445.1	95.3	50.2	167.8	59.6	105.9	173.4	1 097.2
August	445.8	87.5	45.2	170.0	56.3	103.8	171.7	1 080.3
September	437.8	94.7	44.3	173.3	57.6	111.7	171.8	1 091.2
October	478.5	104.8	53.8	182.4	60.4	113.2	171.1	1 164.2
November	464.4	110.3	50.7	190.3	60.2	109.5	168.2	1 153.5
December	546.3	188.3	70.6	227.9	86.5	151.7	192.9	1 464.2
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	SEASONAI	LY ADJUSTED	(\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •
1996			SLASONAI	LI ADJUSTED	(Φ ΠΠΠΙΟΠ)			
October	444.6	98.2	67.2	162.8	57.1	98.8	154.5	1 083.1
November	441.8	99.3	66.5	164.1	53.1	99.1	155.5	1 079.5
December	442.6	98.9	66.2	158.1	48.6	94.5	155.3	1 064.3
1997	442.0	30.9	00.2	136.1	40.0	34.3	133.3	1 004.3
January	466.2	100.0	67.7	177.4	54.9	98.7	160.8	1 125.8
February	458.8	102.3	64.0	175.3	55.5	106.7	162.4	1 125.0
March	467.3	99.8	65.1	175.7	54.5	99.0	157.8	1 119.1
April	434.9	97.2	60.6	179.5	60.5	105.3	166.6	1 104.7
May	449.7	98.9	60.0	171.8	62.3	104.7	168.2	1 115.6
June	452.3	89.5	53.6	171.5	62.8	103.3	171.7	1 104.6
July	446.2	104.8	49.4	166.2	61.4	107.1	176.1	1 111.3
August	455.1	98.8	49.7	184.2	59.6	110.5	178.8	1 136.7
September	451.0	108.1	45.8	180.0	60.2	109.8	171.5	1 126.5
October	471.6	102.6	52.6	173.7	60.1	105.8	164.5	1 130.8
November	462.6	100.9	48.8	184.6	58.1	106.5	162.5	1 123.9
December	468.4	103.6	50.8	171.3	57.1	103.3	165.5	1 120.0
• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	•••••	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •
			TREND	ESTIMATES (\$	5 million)			
1996	,		0.5 -					
October	439.5	99.5	66.0	160.4	54.0	96.6	156.4	1 071.6
November	444.9	99.2	66.2	163.4	53.2	96.8	156.1	1 079.4
December	450.4	99.5	66.4	167.0	53.0	98.1	156.6	1 091.1
1997	455.0				===		450.0	
January	455.0	99.8	66.3	171.0	53.5	99.7	158.0	1 103.2
February	457.7	99.8	65.5	174.0	54.9	101.1	160.0	1 111.6
March	458.6	98.9	63.7	175.3	57.0	102.4	162.7	1 115.1
April	(b)448.9	97.9	60.9	175.1	59.2	103.6	165.9	1 114.9
May	448.1	97.6	57.7	174.4	60.8	104.9	169.4	1 114.3
June	448.2	98.1	54.3	174.0	61.6	106.1	172.3	1 114.9
July	450.3	99.4	51.6	174.6	61.6	107.1	173.6	1 117.9
August	454.0	101.1	49.9	176.0	60.9	107.8	173.1	1 122.4
September	457.9	102.5	49.2	177.3	60.0	107.8	171.1	1 125.6
October	461.6	103.3	49.1	178.1	59.2	107.3	168.6	1 127.1
November	464.8	103.7	49.2	178.3	58.4	106.5	166.2	1 127.3
December	467.7	104.1	49.7	178.0	57.8	105.7	163.9	1 127.5

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

<sup>(</sup>b) Possible break in series. See paragraph 10 of the Explanatory Notes.

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	0	RIGINAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • •
1996								
October	109.5	n.p.	15.4	31.8	13.8	n.p.	40.5	258.4
November	110.8	n.p.	17.0	32.7	14.8	n.p.	41.9	268.1
December	123.2	n.p.	24.0	41.3	21.9	n.p.	50.1	337.5
1997								
January	114.7	n.p.	14.7	23.8	15.7	n.p.	41.5	256.6
February	103.3	n.p.	12.4	23.6	15.9	n.p.	36.6	233.8
March	113.3	n.p.	14.4	23.1	13.6	n.p.	38.7	252.1
April	109.9	n.p.	15.0	26.5	16.2	n.p.	40.1	254.6
May	115.9	n.p.	15.3	26.2	15.4	n.p.	38.6	263.7
June	107.1	n.p.	13.3	26.6	14.5	n.p.	36.3	244.1
July	114.8	n.p.	15.0	26.4	17.6	n.p.	34.8	259.4
August	112.4	n.p.	14.1	25.2	15.7	n.p.	36.5	255.2
September	109.9	n.p.	14.2	25.1	16.5	n.p.	37.5	255.7
October	123.5	n.p.	15.2	28.1	17.3	n.p.	39.9	278.1
November	121.2	n.p.	16.2	29.3	18.4	n.p.	39.3	283.8
December	127.7	n.p.	24.1	39.8	28.9	n.p.	44.2	349.6
• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	SEASONA	ALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996								
October	107.6	n.p.	16.3	30.9	14.1	n.p.	39.6	255.7
November	108.2	n.p.	16.4	31.5	14.3	n.p.	39.9	257.8
December	109.7	n.p.	16.6	30.5	14.5	n.p.	40.8	259.8
1997								
January	112.1	n.p.	15.7	27.0	15.5	n.p.	39.0	257.0
February	110.4	n.p.	14.8	28.1	16.0	n.p.	37.1	257.2
March	113.6	n.p.	15.2	25.5	15.0	n.p.	38.8	260.7
April	112.4	n.p.	14.2	27.0	16.9	n.p.	41.2	261.2
May	113.6	n.p.	14.2	25.1	16.1	n.p.	39.4	259.4
June	115.5	n.p.	13.9	26.5	16.7	n.p.	39.9	263.7
July	113.7	n.p.	15.2	26.9	18.8	n.p.	38.0	267.2
August	113.9	n.p.	15.1	26.2	16.5	n.p.	38.3	267.1
September	115.1	n.p.	16.2	26.1	18.4	n.p.	40.8	275.1
October	121.7	n.p.	16.4	27.5	17.5	n.p.	38.7	275.7
November	119.6	n.p.	16.2	28.3	18.4	n.p.	38.4	275.9
December	113.1	n.p.	16.9	29.8	19.5	n.p.	36.3	269.1
• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	TREND	ESTIMATES (	\$ million)	• • • • • • • • •	• • • • • • • • • •	
1996				== (				
October	108.8	n.p.	16.5	30.2	14.2	n.p.	39.4	255.1
November	109.2	n.p.	16.4	30.1	14.4	n.p.	39.4	256.4
December	109.8	n.p.	16.1	29.6	14.8	n.p.	39.4	257.6
1997								
January	110.6	n.p.	15.7	28.6	15.1	n.p.	39.3	258.3
February	111.6	n.p.	15.2	27.5	15.5	n.p.	39.2	258.8
March	112.5	n.p.	14.7	26.7	15.9	n.p.	39.2	259.3
April	113.1	n.p.	14.4	26.2	16.3	n.p.	39.3	260.2
May	113.4	n.p.	14.3	26.0	16.7	n.p.	39.4	261.7
June	114.0	n.p.	14.5	26.0	17.0	n.p.	39.5	264.0
July	114.8	n.p.	14.8	26.2	17.3	n.p.	39.4	266.9
August	115.7	n.p.	15.3	26.5	17.6	n.p.	39.1	269.6
September	116.6	n.p.	15.8	27.0	17.9	n.p.	38.9	271.8
October	117.2	n.p.	16.2	27.6	18.2	n.p.	38.6	273.4
November	117.5	n.p.	16.5	28.2	18.5	n.p.	38.2	274.3
December	117.5	n.p.	16.8	28.7	18.7	n.p.	37.8	274.4

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

	Food	Department	Clothing and soft good	Household good	Recreational good	Other	Hospitality and	
Month	retailing	stores	retailing	retailing	retailing	retailing	services	Total
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	0	RIGINAL (\$ mi	llion)	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
1996			0	Mania (\$ iii	illoll)			
October	63.9	n.p.	6.3	10.9	6.3	n.p.	19.5	122.3
November	59.2	n.p.	5.6	10.5	5.4	n.p.	18.0	116.4
December	62.0	n.p.	8.0	10.8	6.2	n.p.	18.6	129.0
1997								
January	54.5	n.p.	4.8	8.9	4.9	n.p.	16.4	102.8
February	51.3	n.p.	4.1	9.3	4.5	n.p.	16.3	98.0
March	55.8	n.p.	4.5	9.4	4.7	n.p.	17.5	105.1
April	56.3	n.p.	5.4	9.6	6.2	n.p.	18.2	108.5
May	58.1	n.p.	5.9	10.2	6.5	n.p.	19.4	114.6
June	57.2	n.p.	5.9	9.4	7.0	n.p.	20.2	113.8
July	63.3	n.p.	6.3	12.2	7.3	n.p.	22.7	128.4
August	60.9	n.p.	6.0	11.9	7.5	n.p.	21.5	125.8
September	60.0	n.p.	5.8	11.1	7.3	n.p.	20.0	121.9
October	61.0	n.p.	5.5	12.5	7.4	n.p.	21.3	125.9
November	56.2	n.p.	5.9	11.6	7.5	n.p.	18.6	117.5
December	59.7	n.p.	7.3	13.3	9.4	n.p.	19.9	133.9
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	SEASON	ALLY ADJUSTEI	O (\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •
1996			SLASONA	ALLI ADJUSILI	<b>Σ</b> (Ψ ΠΠΠΙΟΠ)			
October	61.4	n.p.	6.1	10.2	5.7	n.p.	18.1	116.4
November	59.3	n.p.	5.9	10.1	5.4	n.p.	18.0	115.5
December	59.6	n.p.	5.9	9.6	5.7	n.p.	18.2	114.9
1997	33.0	п.р.	5.5	9.0	5.1	n.p.	10.2	114.5
January	58.3	n.p.	5.6	9.9	5.9	n.p.	18.9	114.4
February	57.9	n.p.	5.6	10.6	5.6	n.p.	19.5	115.0
March	57.9	n.p.	5.5	10.0	5.6	n.p.	18.5	112.6
April	58.3	n.p.	5.9	10.0	6.2	n.p.	19.3	114.4
May	57.8	n.p.	6.1	10.0	6.5	n.p.	19.2	114.0
June	57.6	n.p.	5.6	9.4	6.8	n.p.	20.1	114.1
July	57.6	n.p.	5.3	11.5	6.4	n.p.	20.5	117.4
August	56.9	n.p.	5.2	11.8	6.8	n.p.	19.5	117.2
September	59.7	n.p.	5.8	10.8	6.9	n.p.	18.5	119.9
October	58.8		5.3	12.1	6.9	•	19.9	120.3
November		n.p.				n.p.		
December	56.3 56.6	n.p.	6.0 5.6	11.6 11.2	7.5 8.6	n.p.	19.2 19.2	117.7
December	30.0	n.p.	5.6	11.2	8.0	n.p.	19.2	117.7
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	•	TREND	ESTIMATES (	\$ million)	• • • • • • • • •	• • • • • • • • • •	
1996								
October	61.6	n.p.	6.2	10.1	5.7	n.p.	18.0	116.8
November	60.4	n.p.	6.0	10.1	5.6	n.p.	18.1	115.8
December	59.4	n.p.	5.8	10.1	5.6	n.p.	18.3	115.0
1997								
January	58.6	n.p.	5.7	10.0	5.6	n.p.	18.6	114.4
February	58.1	n.p.	5.7	10.0	5.7	n.p.	18.9	113.9
March	57.9	n.p.	5.7	10.0	5.9	n.p.	19.1	113.7
April	57.8	n.p.	5.7	10.0	6.1	n.p.	19.4	113.8
May	57.7	n.p.	5.7	10.2	6.3	n.p.	19.6	114.4
June	57.8	n.p.	5.6	10.4	6.5	n.p.	19.7	115.4
July	57.9	n.p.	5.6	10.8	6.6	n.p.	19.7	116.6
August	58.0	n.p.	5.5	11.1	6.8	n.p.	19.6	117.7
September	58.0	n.p.	5.5	11.4	7.0	n.p.	19.5	118.4
October	57.8	n.p.	5.6	11.6	7.2	n.p.	19.3	118.8
November	57.5	n.p.	5.6	11.6	7.5	n.p.	19.2	119.0

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
Wicher	rotaming	5.6766	rotalling	rotannig	rotaining	rotaming	SOLVIOUS	
			0	RIGINAL (\$ mi	llion)			
1996								
October	82.2	22.8	15.0	21.7	9.2	19.5	33.4	203.8
November	83.4	25.2	14.2	24.3	11.1	21.9	33.1	213.2
December	90.0	45.3	21.4	30.9	20.2	28.1	34.5	270.4
1997								
January	75.7	20.1	13.9	24.1	11.5	17.9	29.8	193.0
February	70.9	18.1	11.4	21.5	10.1	16.7	28.2	176.9
March	77.0	21.3	12.5	21.8	12.0	19.4	28.9	192.9
April	73.1	20.6	15.4	22.2	11.6	20.7	31.3	194.9
May	78.6	24.5	16.9	23.7	12.8	21.7	32.5	210.7
June	72.7	20.0	14.5	24.3	12.0	19.5	29.9	192.9
July	77.3	25.6	15.5	27.0	12.7	21.5	34.0	213.6
August	78.5	19.2	14.0	25.1	11.8	22.6	32.9	204.1
September	76.7	21.3	13.5	24.9	12.0	20.4	33.5	202.4
October	83.6	23.2	13.7	27.9	11.8	23.8	34.4	218.3
November	82.6	26.3	14.2	28.5	12.6	24.6	34.3	223.2
December	90.0	44.0	21.2	38.0	19.9	35.5	34.1	282.6
• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	SEASONA	ALLY ADJUSTE	D (\$ million)	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • •
1996					,			
October	80.3	22.8	15.1	21.6	9.7	17.8	31.7	199.0
November	81.6	24.2	15.1	23.2	10.1	19.4	31.3	204.9
December	81.0	24.2	14.9	23.4	13.1	19.1	32.0	207.7
1997								
January	76.8	24.4	14.9	24.5	12.7	20.0	33.1	206.5
February	76.0	24.8	14.0	24.3	11.6	20.9	32.4	203.9
March	75.1	23.7	13.4	22.2	12.2	21.1	28.2	195.7
April	75.8	20.8	14.2	23.9	12.6	21.7	31.2	200.1
May	76.9	23.4	16.0	24.9	13.1	22.4	31.6	208.3
June	75.9	21.3	14.3	24.6	13.0	22.0	31.7	202.8
July	79.4	27.0	15.7	28.2	13.4	23.7	32.8	220.2
August	78.6	23.4	16.4	26.2	12.3	23.4	32.8	213.1
September	79.4	24.0	14.2	25.9	12.6	20.1	33.4	209.7
October	80.0	23.6	13.8	26.7	12.5	21.8	32.6	211.0
November	82.0	25.2	15.2	28.5	11.5	22.2	33.4	218.0
December	80.1	22.9	14.3	27.4	13.0	24.3	31.4	213.5
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	TDENE		Φ	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • •
1996			IKENL	ESTIMATES (	φ (IIIIIION)			
October	81.6	23.8	15.5	22.2	9.9	18.5	32.0	204.0
November	81.1	24.0	15.1	22.9	9.8	18.9	32.1	204.4
December	80.7	24.1	14.7	23.4	(b)12.7	19.5	31.9	204.4
1997	80.7	24.1	14.7	23.4	(b)12.1	19.5	31.9	204.3
January	76.3	24.0	14.4	23.6	12.5	20.0	31.6	203.5
February	76.0	23.7	14.2	23.7	12.4	20.6	31.3	202.4
March	75.9	23.3	14.2	23.8	12.4	21.2	31.0	202.1
April	76.0	23.0	14.5	24.2	12.6	21.8	31.0	203.0
May	76.4	23.0	14.8	24.7	12.8	22.3	31.2	205.1
June	77.1	23.3	15.1	25.4	12.9	22.5	31.8	208.0
July	78.0	23.7	15.3	26.0	12.9	22.4	32.4	210.7
August	78.9	24.1	15.2	26.5	12.7	22.3	32.8	212.4
September	79.6	24.2	14.9	26.8	12.5	22.2	32.9	213.2
October	80.2	24.2	14.7	27.1	12.4	22.2	32.9	213.8
November	80.7	24.0	14.5	27.4	12.3	22.4	32.7	214.2
December	81.1	23.9	14.4	27.7	12.3	22.7	32.6	214.9
_ 300001		_0.0	± ··· ·				02.0	

<sup>(</sup>a) See paragraph 3 of the Explanatory Notes

<sup>(</sup>b) Possible break in series. See paragraph 10 of the Explanatory Notes.



# QUARTERLY TURNOVER AT CONSTANT(a) PRICES, By Industry Group(b): All series

	Food	Department	Clothing & soft good	Household good	Recreational	Other	Hospitality and	
Quarter	retailing	stores	retailing	retailing	good retailing	retailing	services	Total
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	00101			• • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996			ORIGIN	IAL (\$ millior	1)			
September	10 015.5	2 395.5	1 901.1	3 659.1	1 346.6	2 517.6	4 169.9	26 005.3
December	10 733.7	3 503.3	2 274.5	4 258.8	1 674.7	3 059.7	4 491.4	29 996.1
1997								
March	10 141.5	2 209.7	1 728.4	3 605.4	1 321.6	2 463.3	4 146.2	25 616.1
June	10 010.8	2 427.4	1 960.1	3 684.9	1 344.5	2 620.6	4 173.8	26 222.1
September	10 304.5	2 499.9	1 882.0	3 826.3	1 421.3	2 792.1	4 273.2	26 999.3
December	11 163.4	3 590.9	2 315.4	4 418.4	1 763.2	3 391.4	4 647.3	31 290.0
• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •		· · · · · · · · · · · · · · · · · · ·		• • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996		S	EASONALLY A	ADJUSTED (\$	million)			
September	10 206.7	2 674.6	2 001.0	3 764.9	1 420.2	2 580.5	4 269.9	26 917.8
December	10 171.6	2 648.8	1 988.7	3 777.0	1 413.3	2 608.5	4 181.1	26 789.0
1997	10 171.0	2 040.0	1 300.1	5 111.0	1 415.5	2 000.5	4 101.1	20 103.0
March	10 323.5	2 684.5	1 928.8	3 866.8	1 409.1	2 707.9	4 243.8	27 164.4
June	10 263.2	2 535.0	1 944.8	3 802.9	1 455.4	2 800.8	4 305.7	27 107.8
September	10 488.9	2 792.8	1 964.1	3 950.2	1 500.0	2 859.0	4 375.4	27 930.5
December	10 555.1	2 705.0	2 031.0	3 901.6	1 478.2	2 867.0	4 326.2	27 863.9
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	•••••	• • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • •
1006			TREND EST	IMATES (\$ m	nillion)			
<b>1996</b> September	10 202.2	2 659.9	1 986.4	3 744.2	1 424.9	2 587.8	4 264.8	26 870.1
December	10 202.2	2 651.1	1 970.2	3 794.7	1 408.0	2 627.2	4 217.1	26 882.4
1997	10 214.1	2 031.1	1070.2	3 134.1	1 400.0	2 021.2	7 211.1	20 002.4
March	10 257.3	2 638.2	1 949.3	3 830.3	1 423.9	2 705.0	4 240.6	27 044.6
June	10 344.2	2 652.7	1 947.8	3 863.0	1 453.2	2 788.6	4 300.4	27 347.2
September	10 446.4	2 692.3	1 974.0	3 896.3	1 479.2	2 847.1	4 342.1	27 676.0
December	10 533.1	2 729.8	2 009.2	3 918.0	1 494.3	2 875.2	4 355.6	27 939.1
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •		• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996		ORIGI	NAL (% chang	ge from prece	eding quarter)			
September	0.4	-4.8	-4.3	4.2	1.0	3.8	-1.7	0.0
December	7.2	46.2	19.6	16.4	24.4	21.5	7.7	15.3
1997								
March	-5.5	-36.9	-24.0	-15.3	-21.1	-19.5	-7.7	-14.6
June	-1.3	9.9	13.4	2.2	1.7	6.4	0.7	2.4
September	2.9	3.0	-4.0	3.8	5.7	6.5	2.4	3.0
December	8.3	43.6	23.0	15.5	24.1	21.5	8.8	15.9
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •		• • • • • • • •			• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1006		SEASONALLY	ADJUSTED (9	% change fro	m preceding q	uarter)		
1996 Sentember	0.0	1.0	1.0	0.7	4 F	0.4	0.0	0.0
September December	0.0 -0.3	1.9 -1.0	1.8 -0.6	2.7 0.3	−1.5 −0.5	-0.4 1.1	-2.3 -2.1	0.2 -0.5
1997	-0.3	-1.0	-0.0	0.5	-0.5	1.1	-2.1	-0.5
March	1.5	1.3	-3.0	2.4	-0.3	3.8	1.5	1.4
June	-0.6	-5.6	0.8	-1.7	3.3	3.4	1.5	-0.2
September	2.2	10.2	1.0	3.9	3.1	2.1	1.6	3.0
December	0.6	-3.1	3.4	-1.2	-1.5	0.3	-1.1	-0.2
• • • • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •
1006		TREND ES	TIMATES (% o	change from (	oreceding quar	rter)		
1996 Sentember	0.0	0.7	-0.5	1.9	-1.9	0.6	2.2	0.1
September December	0.0	0.7 -0.3	-0.5 -0.8	1.9 1.3	-1.9 -1.2	0.6 1.5	−2.2 −1.1	-0.1
<b>1997</b>	0.1	-0.3	-0.8	1.3	-1.∠	1.5	-1.1	0.0
March	0.4	-0.5	-1.1	0.9	1.1	3.0	0.6	0.6
	0.4	0.5	-0.1	0.9	2.1	3.1	1.4	1.1
June						U. T	4.1	
June September						2.1	1.0	
September December	1.0 0.8	1.5 1.4	1.3 1.8	0.9 0.6	1.8 1.0	2.1 1.0	1.0 0.3	1.2 1.0

<sup>(</sup>a) See paragraph 11 of the Explanatory Notes.

<sup>(</sup>b) See paragraph 3 of the Explanatory Notes.



# QUARTERLY TURNOVER AT CONSTANT(a) PRICES, By State: All series

Quarter	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	ORIGINA	L (\$ million)	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • • • •
1996					,				
September	9 445.1	5 845.5	4 783.9	1 912.5	2 613.3	596.6	310.2	498.2	26 005.3
December	10 767.3	7 077.8	5 285.2	2 199.0	3 056.2	722.8	304.4	583.4	29 996.1
1997									
March	9 097.4	6 097.6	4 561.8	1 844.8	2 677.1	614.5	250.8	472.1	25 616.1
June	9 285.8	6 237.5	4 686.7	1 909.2	2 693.2	631.9	274.0	503.8	26 222.1
September	9 603.8	6 302.2	4 921.5	1 955.9	2 745.3	640.4	307.9	522.3	26 999.3
December	11 062.3	7 446.7	5 610.6	2 304.0	3 187.8	758.2	309.4	611.0	31 290.0
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	SFA9	SONALLY AD	JUSTED (\$ n	nillion)	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •
1996			JLA	JONALLI AD	, σοστέρ (φτι	illiloli)			
September	9 774.9	6 118.1	4 876.3	1 992.3	2 713.8	633.0	294.1	515.4	26 917.8
December	9 630.5	6 287.5	4 753.9	1 948.4	2 720.9	645.2	285.8	516.8	26 789.0
1997	0 000.0	0 201.0	1 100.0	1010.1	2 120.0	010.2	200.0	010.0	20 100.0
March	9 603.0	6 461.3	4 866.8	1 964.8	2 835.6	643.1	280.2	509.5	27 164.4
June	9 606.0	6 409.5	4 888.7	1 970.2	2 791.3	648.1	279.3	514.7	27 107.8
September	9 945.6	6 585.9	5 023.0	2 029.6	2 840.2	674.0	290.3	541.9	27 930.5
December	9 839.7	6 606.5	5 035.0	2 029.0	2 830.8	680.2	290.2	539.3	27 863.9
December	0 000.1	0 000.0	0 000.0	2 0 12.11	2 000.0	000.2	200.2	000.0	27 000.0
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •		TI	REND ESTIM	IATES (\$ milli	on)	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
1996									
September	9 715.9	6 171.9	4 816.5	1 978.4	2 738.7	640.1	295.3	513.4	26 870.1
December	9 641.7	6 277.8	4 812.4	1 964.1	2 748.1	639.4	285.7	513.2	26 882.4
1997									
March	9 622.5	6 393.7	4 844.1	1 960.2	2 785.3	644.1	280.9	513.8	27 044.6
June	9 695.6	6 480.6	4 913.1	1 983.7	2 816.6	654.7	282.5	521.1	27 347.2
September	9 809.1	6 546.6	4 989.9	2 015.5	2 828.7	667.5	286.6	532.3	27 676.0
December	9 902.0	6 600.2	5 044.0	2 042.9	2 831.0	680.7	290.9	543.0	27 939.1
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •				• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •
1000			ORIGINA	L (% change	e from previou	us quarter)			
1996									
September	0.7	-1.8	3.9	-1.5	-2.7	-5.1	3.4	0.2	0.0
December	14.0	21.1	10.5	15.0	16.9	21.2	-1.9	17.1	15.3
1997									
March	-15.5	-13.8	-13.7	-16.1	-12.4	-15.0	-17.6	-19.1	-14.6
June	2.1	2.3	2.7	3.5	0.6	2.8	9.3	6.7	2.4
September	3.4	1.0	5.0	2.4	1.9	1.3	12.4	3.7	3.0
December	15.2	18.2	14.0	17.8	16.1	18.4	0.5	17.0	15.9
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •
		SE	ASONALLY AD	JUSTED (%	change from	previous quar	ter)		
1996									
September	0.8	0.0	1.7	-0.6	-2.5	-1.9	-3.8	1.5	0.2
December	-1.5	2.8	-2.5	-2.2	0.3	1.9	-2.8	0.3	-0.5
1997									
March	-0.3	2.8	2.4	0.8	4.2	-0.3	-2.0	-1.4	1.4
June	0.0	-0.8	0.4	0.3	-1.6	0.8	-0.3	1.0	-0.2
September	3.5	2.8	2.7	3.0	1.8	4.0	4.0	5.3	3.0
December	-1.1	0.3	0.2	0.6	-0.3	0.9	0.0	-0.5	-0.2
• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	TOEND FOR	MTEO (2)		• • • • • • • • •		• • • • • • • • • •	• • • • • • • • • • • •
1996			IKEND ESIIM	IAIES (% Ch	ange from pre	evious quarter	)		
September	-0.4	1.0	0.0	0.7	1.0	0.3	2.0	1.0	0.1
		1.0	-0.2 0.1	-0.7	-1.0 0.3	-0.3 0.1	-2.9	1.2	-0.1
December	-0.8	1.7	-0.1	-0.7	0.3	-0.1	-3.3	0.0	0.0
1997	0.0	4.0	0.7	0.0	4.4	0.7	4 7	0.1	0.0
March	-0.2	1.8	0.7	-0.2	1.4	0.7	-1.7	0.1	0.6
June	0.8	1.4	1.4	1.2	1.1	1.6	0.6	1.4	1.1
September	1.2	1.0	1.6	1.6	0.4	2.0	1.5	2.1 2.0	1.2
December	0.9	0.8	1.1	1.4	0.1	2.0	1.5		1.0

(a) See paragraph 11 of the Explanatory Notes.

# EXPLANATORY NOTES

### INTRODUCTION

- **1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State. The principal objective of the Retail Trade survey is to show month to month movement of retail turnover.
- **2** Estimates of turnover contained in this publication are based on a survey of about 7,000 retail and selected service businesses (covering 20,000 outlets). All 'large' businesses are included in the survey, while a sample of about 4,400 'smaller' businesses is selected. The 'large' business' contribution of approximately 54% of the total estimate ensures a highly reliable Australian total turnover estimate.

SCOPE AND COVERAGE

- **3** The Retail Trade survey covers all employing businesses, with at least one retail establishment. The scope of the survey (classified according to the Australian and New Zealand Standard Industrial Classification [ANZSIC]) is detailed below:
- Food Retailing

Supermarkets and grocery stores (5110)

and non-petrol sales of identified convenience stores of petrol stations

Takeaway food retailing (5125)

Other food retailing

Fresh meat, fish and poultry retailing (5121)

Fruit and vegetable retailing (5122)

Liquor retailing (5123)

Bread and cake retailing (5124)

Specialised food retailing n.e.c. (5129)

- Department Stores (5210)
- Clothing and Soft Good Retailing

Clothing retailing (5221)

Other clothing related retailing

Footwear retailing (5222)

Fabric and other soft good retailing (5223)

Household Good Retailing

Furniture and floorcovering retailing

Furniture retailing (5231)

Floor covering retailing (5232)

Domestic hardware and houseware retailing (5233)

Domestic appliance retailing

Domestic appliance retailing (5234)

Recorded music retailing (5235)

Recreational Good Retailing

Newspaper, book and stationery retailing (5243)

Other recreational good retailing

Sport and camping equipment retailing (5241)

Toy and game retailing (5242)

Photographic equipment retailing (5244)

• Other Retailing

Pharmaceutical, cosmetic and toiletry retailing (5251)

Other retailing

Antique and used good retailing (5252)

Garden supplies retailing (5253)

Flower retailing (5254)

Watch and jewellery retailing (5255)

Retailing n.e.c. (5259)

# EXPLANATORY NOTES

SCOPE AND COVERAGE continued

Hospitality and Services

Hotels and licensed clubs

Pubs, taverns and bars (5720)

Clubs (Hospitality) (5740)

Cafes and restaurants (5730)

Selected services

Video hire outlets (9511)

Hairdressing and beauty salons (9526).

**DEFINITION OF TURNOVER** 

**4** Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.) and net takings from gaming machines etc.

SEASONAL ADJUSTMENT

- **5** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.
- **6** In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). There is some evidence suggesting possible changes in retail trading patterns, including increased activity on weekends and public holidays. The impact of these changes on the seasonal pattern and trading day component of the data is being investigated and can only be confirmed once sufficient data becomes available. While these changes may impact on the unadjusted and seasonally adjusted data, the trend estimate is less likely to be affected. Further, the seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes). The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.
- **7** The State component series have been seasonally adjusted independently. Therefore, the adjusted components may not add to the Australian Group totals.
- **8** As happens with all seasonally adjusted series, the seasonal factors are reviewed annually to take account of each additional year's data. For Retail Trade, the results of the latest review are shown in the July issue each year.

TREND ESTIMATES

- **9** Most monthly trend estimates in this publication have been obtained by smoothing the seasonally adjusted series using a centred 13–term Henderson weighted moving average (7–term for quarterly series). However, to estimate the last six monthly trend values (or the last three quarters) a set of asymmetric moving averages have been designed to reduce a small bias associated with estimating these recent values when the trend growth is increasing or decreasing. Overall, revision to the estimates should be reduced, however, there may be a greater revision to the estimates whenever there are large irregular movements in the seasonally adjusted series.
- **10** For further information, see *A Guide to Interpreting Time Series Monitoring 'Trends': an Overview* (1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

CONSTANT PRICE STATISTICS

**11** To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989–90) prices are compiled and published each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

RELIABILITY OF ESTIMATES

**12** There are two types of error possible in estimates of retail turnover:

*Sampling error* which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

*Non sampling error* which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

STANDARD ERRORS

- **13** Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10% higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.
- **14** To assist users in assessing the reliability of estimates, each data series has been given a grading of A to D. Where:
- A represents a relative standard error on level of less than 2%. The published estimates are highly reliable for movement analysis;
- B represents a relative standard error on level between 2 and 5%, meaning the estimate is reliable for movement analysis purposes;
- C represents a relative standard error on level between 5 and 10%, meaning users are advised to exercise some caution in interpreting movements for such series; and
- D represents a relative standard error on level greater than 10% (mainly affects unpublished state by industry series).
- **15** The table below provides an indicator of reliability for key retail turnover estimates.

	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
NSW	В	А	В	С	С	С	С	А
Vic	В	А	В	С	С	С	С	Α
Qld	В	А	В	С	С	С	С	Α
SA	В	А	В	С	С	С	С	Α
WA	В	А	В	С	С	С	С	А
Tas	В	_	В	С	С		С	В
NT	В	_	В	С	С	_	С	В
ACT	В	А	В	С	С	С	С	А
Australia	А	А	Α	В	В	В	В	А

# EXPLANATORY NOTES

IMPROVEMENTS TO COVERAGE

**16** The Retail Trade survey, like most ABS economic surveys, takes its frame (i.e. the retail business population) from the ABS Business Register. The frame is updated quarterly to take account of new businesses, cessations and other general business changes. The Business Register primarily sources its information about new businesses from those businesses applying for group employer (GE) registration with the Australian Taxation Office (ATO).

BACKCASTING OF SERIES

- **17** Improvements to coverage were undertaken and introduced to the retail trade series from the July 1997 issue. The series was backcast to 1982.
- **18** The improvements focused on accounting for the impact of businesses known to be missing from the Business Register, and the inclusion of an allowance for the time it takes for a newly registered business to get on to a survey frame.

FURTHER INFORMATION

**19** For more information on these adjustments see any one of the July to October 1997 issues of this publication, or the ABS Information paper—*Improvements to ABS Economic Statistics* 1997 (1357.0).

UNPUBLISHED DATA

**20** The Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to 'top ten' industry reports. For more information, contact the Retail Trade Special Data Services manager on (02) 6252 5220.

RELATED PUBLICATIONS

**21** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products*, *Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

SYMBOLS AND OTHER USAGES

n.p. not available for publication, but included in totals where applicable revised

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